



Case Study: Financial Reporting

Automated Reports for a Spa Services Co.

CHALLENGE: Existing Process Can't Meet New Lender Requirements

- The company used Navision for General Ledger and A/P, and Cognos for financial statement, management and operational reporting – a cumbersome process that took 4 days to produce each iteration of its consolidated statements
- An initiative to shorten the process revealed that the financial statements generated by Cognos did not balance to source files and were not usable.
- Concurrently, the company's lenders required new covenant reporting/compliance deadlines due to a new credit facility that was recently put into place.

SOLUTION: Custom Application for Automated Reporting

The custom reporting application created and implemented by CMF included:

- Input – An SQL query dump of the Navision G/L consolidation as well as various control tables including chart of accounts, division listings, multiple budget and forecasts and financial statement mappings
- Output – A reporting spreadsheet with financial reports including consolidated profit and loss statements, balance sheet and cash flow statements as well as individual spa profit and loss statements

OUTCOME: Efficiency and Compliance

- Consolidated financial statements and spa profit and loss statements could be produced quickly and accurately upon completion of the monthly closing process in the Navision G/L system.
- Complete financial statements including location profit and loss statements could be generated in less than an hour.
- The company established a reporting infrastructure that enabled ongoing compliance with outside financial deadlines, and enhanced executive management of operations.

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CMF provides financial consulting, M&A advisory, financial executive search, and interim staffing solutions to private equity, middle-market and small cap public companies. Key services: interim and full-time CFO/controllerships, financial due diligence, post-transaction transitions and integration, turnaround management, preparation for sale, and acquisition search.

CONTACT

Thomas Bonney
215.531.7501
tbonney@cmfassociates.com
www.cmfassociates.com

Answers with Impact

325 Chestnut Street
Suite 410
Philadelphia, PA 19106