



Case Study: Financial Deep Dive

Visibility, Stabilized Environment for a High-Tech Portfolio Co.

CHALLENGE: Side-Tracked by High Finance Team Turnover

- A portfolio company with high turnover in the CFO/controller position for the past three years was transitioning out their current controller.
- The company had not issued accurate financial statements in the past 2 months.
- The company needed to stabilize its day-to-day accounting function and implement a monthly close process that produced timely financial statements.
- The company required a better mechanism to track and manage cash and to implement ways to improve cash flow.
- Prior-year audited financial statements had not been issued and this was delaying the company's ability to obtain much needed financing.

SOLUTION: Deep Dive Reveals Finance Tool, Process Needs

CMF mobilized a team on site within three business days and performed a financial "deep dive," which included:

- Quickly assessing the situation, and implementing an action and resource plan needed to remediate the issues
- Transitioning out the current Controller and taking over the CFO/Controller roles.
- Working with the independent auditors to address and resolve open audit issues
- Implementing a detailed 13-week cash flow forecasting tool
- Issuing backlogged monthly financial statements and three subsequent months financial statements

OUTCOME: Stable Finance Function Positioned for Growth

- CMF implemented a streamlined and sustainable monthly accounting close process that produced timely, accurate information.
- The team enabled prior year audited statements to be issued which were used to obtain bank financing.
- CMF managed and improved cash flow to help get company to the next round of financing.

CMF ASSOCIATES, LLC

CMF provides financial consulting, M&A advisory, financial executive search, and interim staffing solutions to private equity, middle-market and small cap public companies. Key services: interim and full-time CFO/controllerships, financial due diligence, post-transaction transitions and integration, turnaround management, preparation for sale, and acquisition search.

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