

CMF China Fact Sheet



OVERVIEW

CMF China -- a partnership between CMF Associates and EXPAT-CFO Services -- brings international investors and businesses in China high-quality financial consulting "Answers with Impact," delivered on the ground anywhere in China.

With Shanghai-based EXPAT-CFO's long China experience and CMF's close relationships with 150+ private equity firms, representing \$23 B in committed capital, CMF China brings middle-market firms, particularly portfolio companies of private equity firms expanding in China, value-enhancing transaction- and transition-focused resources.

THE CMF CHINA DIFFERENCE

CMF's Private Equity Consulting services are built to deliver significant value to investors. We specialize in managing the complexities of the middle-market private equity transaction environment. Our informed leadership makes a critical difference in achieving the desired business outcome:

- Cross-functional financial/operational expertise to assess complexities
- Visibility into portfolio company operations that limits surprises
- Informed executive-level counsel to help you make sound judgments

Our Private Equity Acquisition Search services support private equity funds looking to grow existing platform companies through add-on acquisitions. Our singular private equity buy-side focus and proven methodology yields higher quantities of relevant, non-auctioned opportunities:

- Daily contact with private equity decision-makers and middle-market CEOs for fast, qualified feedback expedites dealmaking
- Specialization in identifying buyer opportunities
- A structured approach designed to quickly and efficiently get sellers in front of interested buyers

SERVICES

- Financial and Management Consulting
- Interim CFO and Controller Services
- Financial Due Diligence
- Pre-IPO Financial Statement Preparation
- Transaction/Post-Acq Financial Support
- Management and Accounting Services
- Assistance w/China Market Entry
- M&A Advisory Services
- Private Equity Acquisition Search
- Financial Executive Search

CLIENT PROFILE

Size: \$20M-\$500M

Geography: U.S., Europe, Asia

Industries: Manufacturing and distribution; healthcare; financial svcs and business process; software and services; energy and commodities; consumer and retail; and other highly specialized niches

Issues: Complex transaction- and transition-related challenges with many moving parts

CONTACTS

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