



# CMF Fact Sheet

CMF delivers transaction- and transition-focused financial, operational, and human capital solutions to private equity firms and their portfolio companies, as well as middle-market public and private businesses.

## Overview

### CMF specializes in:

- Financial and operational consulting
- Talent and organizational design
- Deal origination/capital introduction

Our name, CMF, stands for Center Mid-Field, the soccer position responsible for organizing plays and creating scoring opportunities. Our unique “mid-field” position enables us to provide advice, guidance and organization for our clients to “score” in complex business situations.

CMF quickly delivers the right people on the ground, managed effectively to achieve the desired outcomes – including enhanced sales, improved stakeholder relationships, streamlined operations, improved talent and team dynamics, and a superior bottom line.

CMF’s powerful combination of executive-level financial, operational and human capital experience allows us to consistently provide clients with critical knowledge and resources:

- Integrity, creativity, and candor
- Effective, people-focused project management
- Operational perspective
- Intuitive insight on people
- High-level technical skills

This approach does more than just solve the immediate business issues at hand ... it enables meaningful and quantifiable change across company functions.

## Services

### Financial and Operational Consulting

- Pre-Acquisition Due Diligence
- Post-Transaction Financial Transition
- Preparation for Sale, Exit or Financing
- Interim CFO/Controller and Financial Team Staffing
- Financial Audit Preparation and Process Management
- Distressed and Interim Operations Management
- Systems Installations and Process Enhancements
- Office Consolidations

### Talent Acquisition and Management

- Financial and Operational Executive Recruiting
- Organizational Design
- Change Management
- Talent Assessment
- On-Demand Recruiting Solutions
- Executive Coaching

### Deal Origination/Capital Introduction

- Platform Company Acquisition Opportunities
- Add-On Acquisition Opportunities
- Bank Financing Introductions
- Deal Management Operations

## Client Profile

**Size:** Middle-market public and private

**Industries:** Manufacturing and distribution; services; software and technology; health care; wholesale and consumer products; energy

**Geography:** North America

**Issues:** Financial; operational; people; complex situations with many moving parts

