



CMF Transitional CFO/Controllership Services and Full-Time Executive Search

CMF Transitional CFO/Controllership Services get you through transitions in these critical roles while maintaining visibility and investor/lender confidence, and providing a fresh, insightful perspective that creates ongoing value.

The CMF Difference

CMF works 100 percent in the middle-market.

This focus enables us to respond quickly with delivery of expert talent, toolsets, and best practices in the event of an unexpected CFO leave of absence, resignation or termination, or when a new acquisition or other priority activity requires the CFO/controller skill set.

We bring a significant comfort level in the highly leveraged private equity setting.

Our core private equity expertise, coupled with middle-market operations and finance department management perspective, enables us to understand fund executive and portfolio company CEO needs, and credibly represent the company in discussions with banks, auditors, and lawyers.

We maintain focus on investor and lender informational requirements.

We'll quickly identify and resolve financial infrastructure limitations to open operations and cash flow visibility, protect bank relationships, and prevent delays in financial reporting and audit completion. Our capable, competent involvement provides clients with time to clearly understand the role and make an informed decision on the best full-time hire.

CMF Financial Executive Search specializes in sourcing CFOs and controllers for middle-market clients in the event of growth spurts, acquisitions, and other planned and unplanned transitions.

The CMF Difference

Our people have current middle-market financial executive perspective.

Our management team has significant experience sitting in middle-market CFO/controller chairs, and our consulting team performs these roles every day in the field; we speak your language and understand the unique challenges of the middle market which makes it easier for us to hone requirements and assess candidates.

We ensure a better candidate fit with a "deep dive" analysis.

We spend time up front understanding the work environment, as well as job requirements and behavioral and leadership characteristics necessary for success, so that we can more efficiently evaluate candidates.

We close candidates.

We quickly recognize the nuances that set great candidates apart from good candidates, and articulate your opportunity most effectively to them. Furthermore, we are experts in negotiating market rate contracts with candidates to get to the finish line, generally in 90-120 days.

